

**AUSTRALIA**  
& BEYOND HOLIDAYS  
**Trade Advice**

6 Aug 21

## **Upgrade to The AABH Booking System From 24 August**

Dear Australia and Beyond Travel Agent

We are excited to announce that on August 24<sup>th</sup>, we will be migrating our FIT booking system to a new booking platform called "HELIo ". The new system offers amazing flexibility as well as great rates, more products and greater opportunity for you to sell easily.

Our booking platform is sourced from the Flight Centre group (for online bookings only) and they are **now** migrating to **this** new system which has been years in development.

### **What will change?**

- All existing bookings will be transferred to the new system and a new logon **issued**. The AABH team will advise once this occurs.
- Calypso will stay active, **for a period of time**, with existing logons for view only purposes.
- Payment terms remain the same and via direct bank transfer on invoice to Australia and Beyond Holidays
- All contact and support will continue via Australia and Beyond Holidays. All of our **customers will** continue to have a direct relationship with Australia and Beyond Holidays.
- Australia and Beyond Holidays have a commercial arrangement **only** with FC group and there is no cross ownership.

### **Increased Functionality**

- More functionality and products to choose from in the new system
- Dynamic packages and pre bundled packages can now be sold

### **Branding**

- In our first release **functionality** until December 2021, we are unable to add AABH branding. **Post** December **branding** will be AABH. **In the interim** all system and documentation branding will be "The Travel Junction"
- Invoices will continue to be branded Australia and Beyond Holidays.

### **Sales Support**

- All sales support will continue through the team at Australia and Beyond Holidays **as per your existing contacts**.

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### Product

- There has been a substantial increase in the number of products both in Australia and Globally.
- Product options will continue to feature dynamic and static prices including wholesale allocations.
- In addition, agents can sell pre-packages specials and produce bundled packages for their customers and marketing activity.
- The product descriptions are all customer focused and are of a much higher quality than before.

### Training

- Training modules and additional information is available online via our FIT page on our web site.
- We also have added a feedback form with any questions you may have directly concerning the system. <https://aabh.com.au/fit-booking-system/>

One of the sales team will be in contact in the next week to provide more details on the change, and to answer any questions you may have regarding the changeover.

Once the system is migrated you will automatically be resent a password reset.

The team at AABH will continue to provide guidance & support on both offline and online products available to you to ensure you earn maximum earnings.

Can I ask that you please have a look at training modules 1 and 2 which will take about 20 minutes each. These will show some of the key functionality of the new system the training can be accessed via this link <https://aabh.com.au/fit-booking-system/>

I look forward to hearing your feedback on our new system and thank you for your support of this change.

Best

Simon Bernardi  
Managing Partner  
Australia and Beyond Holidays